
COLLECTIVE BARGAINING AND AGREEMENT

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NEGOTIATION, STRATEGY AND THE LAW

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For example, the collective bargaining agreement may affect employers who are in a certain city or across a whole industry. In the construction industry, collective bargaining shouldn't need to happen because a project labor agreement (PLA) is in place before hiring workers, which sets the terms and conditions of employment for the project. What Happens When Management and Labor Don't Agree? If the two parties cannot come to an agreement, they can participate in a mediation process where a federal or private mediator helps them. Economic pressure in the private sector usually results